

JESSY IRWIN, HEAD OF SECURITY @ TENDERMINT




HOW SECURITY TEAMS CAN EVOLVE
TO WIN FRIENDS AND
INFLUENCE PEOPLE 🏆 🥇 🌸

WHO AM I?

- I protect people from software, and I protect software from people.
- Extremely non-traditional background for a security practitioner.
- ... extremely non-traditional ideas about security.
- Two-raptor authentication 🗝️💕



WHAT WE'LL COVER

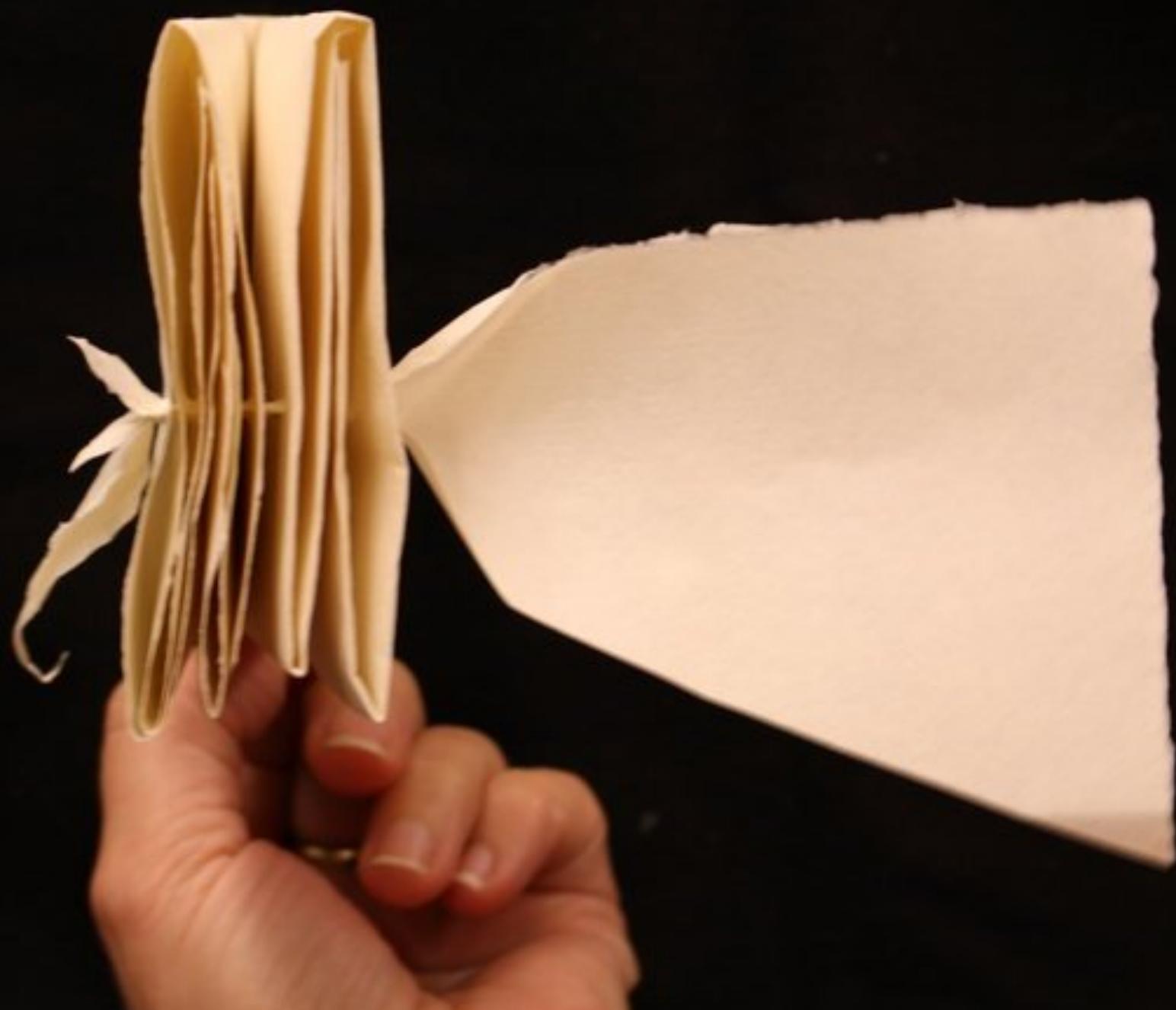
- “Uh, what even is this security madness?!”
- Winning friends 
- Influencing people 
- ????
- Improving outcomes 

WHAT IS SECURITY? 











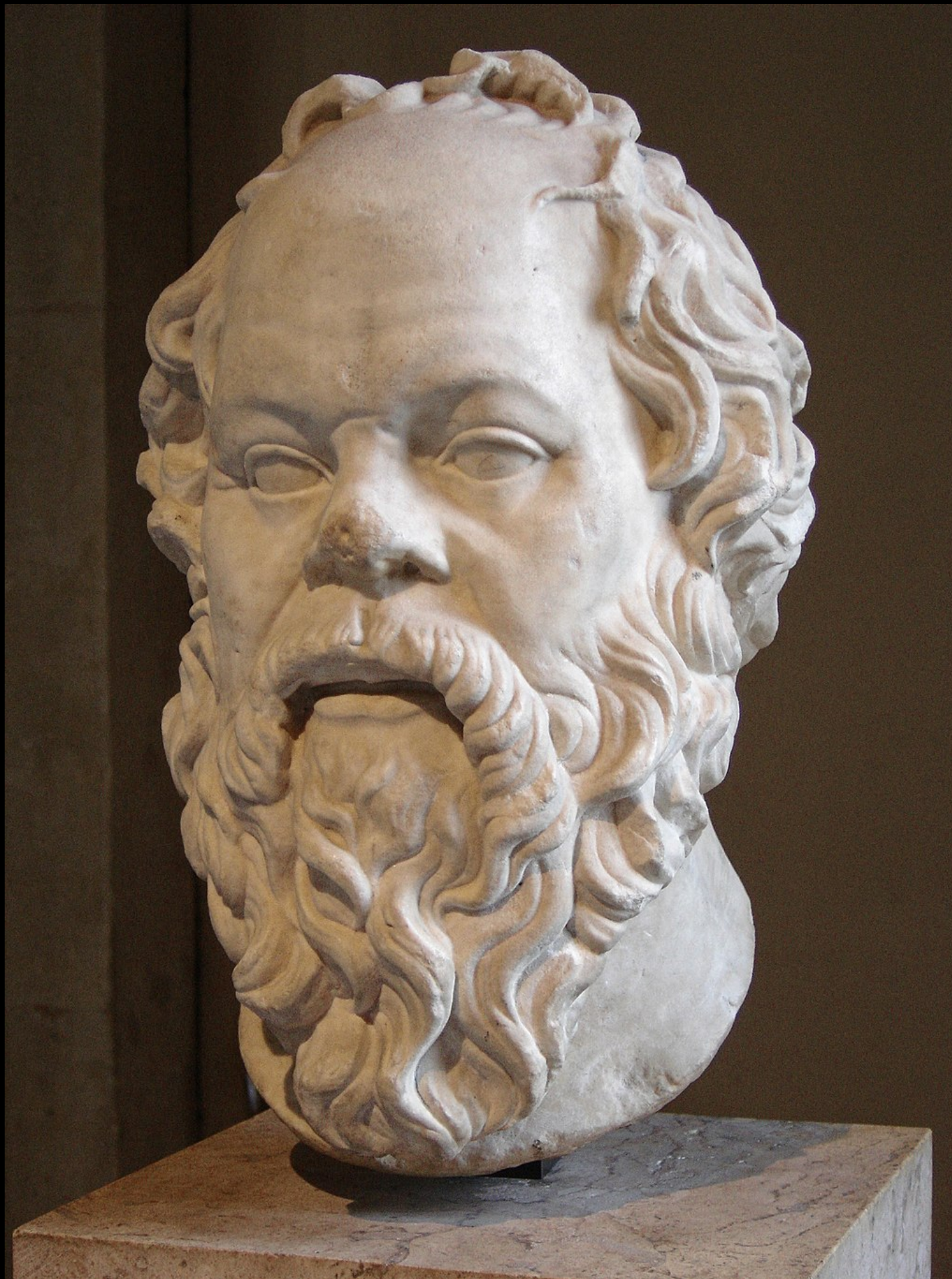
CHALLENGE
ASSUMPTIONS ⚡





BECOME A SERVICE
ORGANIZATION







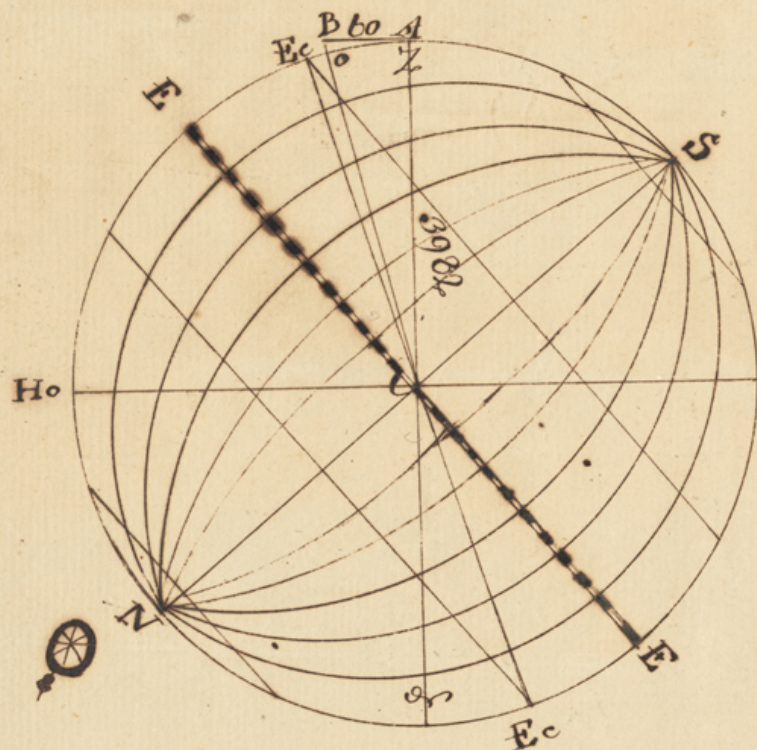
SHARE KNOWLEDGE



Mathematical Problems & their Solutions

Problem 1st To calculate the difference between a Horizontal plane and a spherical surface as to a given distance.
given semidiameter of Earth = 3982 Distance = 60 m.

1st By Natural arithmetick $AB = 60 + AC = 39829 = 158599247 = 3982.4521340$
 $AC = 3982$ remains $4521340 = 0B$ diff. between true & apparent level. ^{2nd Feet-Inches} 996.2.3.21024 ft.



2nd By Logarithmick Canon
Base Radius

Proportion

As $AB = 60 \dots 1.7781513$

$BC = 3982 \dots 3.6001013$

Ho :: Radius $\dots 10.0000000$

: Tan of $89^\circ 8' 12'' \dots 11.8219500$

Perpendicular Radius

Proportion

As Radius 10.0000000

: Sec $89^\circ 8' 12'' \dots 11.8219988$

:: $AB = 60 \dots 1.7781513$

: CB Hypotenuse 3.6001501

Log $3.6001501 - 3.6001013 = 4521340$ as before

Problem 2nd To calculate the difference between true & apparent level of four miles the distance of Boston from Cambridge, given as before the diameter of Earth and distance four miles

$39829 + 49 = 158563407 = 3982.002009 - 3982$ remains $.002009 = 10.7 \dots 2990240$ of an Inch.

Problem 3rd To calculate the number of minutes on the Equator which make a degree of Longitude in the parallel of Latitude $42^\circ 25'$



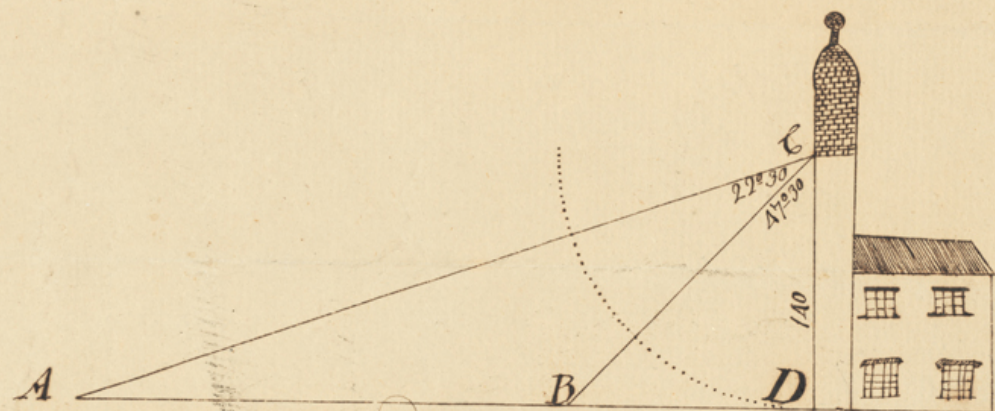
Proportion As Radius $10.000.0000$

: To $CB \dots 9.868209$

:: $60 \dots 1.778151$

: D. of $42^\circ 25' \dots 1.646360 = 43.349$ ft.
- of a minute on the Equator

Problem 4th Upon any plane of a known height to determine the distance of any two remote Places from one another bearing only same point of Compass.



As Radius 10.00000

: Tangent $\angle C \dots 47.3087037947$

: Perpen = $140 = 2.146128$

: Base $152.8 \times 2 = 1840.65$

As Radius 10.0000

: Tangent $\angle C \dots 47.30.10.037947$

: Perpen = $140 = 2.146126$

: Base $152.8 = 2.585062$

Thomas Chandler 1787

HUC 8782.514 p. 10
HARVARD COLLEGE LIBRARY

PUT YOUR BEST FACE
FORWARD  ...

AND *MARKET* YOUR WORK 🦾

BURN DOWN THE SILO 🔥

IT *IS* DANGEROUS TO
GO ALONE 🦴

“People are the weakest link in security!” is more of a comfortable excuse for many to lean on than a rallying cry to actually do something that changes the status quo.

-ME

Speaking poorly of end-users doesn't make our users smarter or our security stronger.

-ME

“Threats shouldn’t be the only thing in our industry that gets to evolve—our approach to security should, too.”

–ME